

SDWAN^{AND} SASE2023 PARIS

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08.00 Registration & Welcome Coffee

MORNING SESSIONS

08.40 TUTORIAL



CHAIRMAN
Roy Chua,
Founder and Principal at AvidThink

08.40 **Navigating the SD-WAN and SASE Frontier: Current Technology Trends and Insights**

As the SD-WAN landscape evolves, the market adds complexity due to business requirements, such as Managed Service vs. DIY and single vendor vs. multi-vendor. For those who have already implemented their SD-WAN solutions, new problems like transferring and upgrading to a SASE-compatible solution smoothly become a new rock stand on the road.

- Where do SD-WAN, SASE, and SSE stand today?
- Which promises these technologies make can be realistically fulfilled, and which remain elusive?
- How different SD-WAN solution types align with specific use cases ?



Providing guidance on best practices for selecting the right solution for your needs. In addition, focusing on the SASE and SSE use cases and elucidate the essential components of a zero-trust approach in this context.

Carsten Rossenhoevel, Managing Director EANTC

10.10 **Update on the Latest MEF Work around SD-WAN and SASE and the New Certification Program**

Providing an overview of the latest MEF work around SD-WAN & SASE. Discussing the challenges service providers face in adopting SD-WAN & SASE solutions, balancing this with a review of the different tools that MEF offers to overcome these challenges.



Rami Yaron, Advisor/Consultant & Instructor

10.30 Coffee/Exhibition/Networking Break

11.00 OPENING TALK

11.00



Roy Chua,
Founder and Principal at AvidThink

11.20 KEYNOTE SPEECH

11.20



Patrick Grillo,
Senior Director Solutions Marketing, Fortinet

11.40 EDGE SESSION

11.40 **Leveraging SASE Capabilities for Next Generation Internet Access Services**

Demand for Dedicated Internet Access (DIA) services are growing but service providers are experiencing declining margins and current DIA services cannot address the needs of this new reality. Leveraging select networking and security capabilities of SASE (SD-WAN + SSE)

to create a next generation Internet access service to address these challenges.



Ralph Santitoro,
Director, Secure Multicloud Networking Solutions, Ciena

12.00 **The Intersection of SASE and Edge Compute**

Edge locations like remote medical clinics, factories, retail stores, mining sites, etc., have little or no local IT support and need automation to be self-reliant. SASE and Edge Compute can collaborate to deploy, run, manage, and connect these applications securely and efficiently.



Chris Taylor, Senior Product Marketing Manager for Edge, VMware

12.20 Lunch

AFTERNOON SESSIONS

14.00 COMBINING SSE WITH SD-WAN AND SASE

14.00 Converging SD-WAN and SSE with Universal SASE
Although SSE and SD-WAN offer significant advantages, their benefits are often reduced due to the complexity of managing two separate environments. A holistic approach that aligns security services to innovative data connectivity can help to harness convergence opportunities, simplify implementations, and achieve operational efficiency.



Anne-Gaelle Santos, Senior Business Development Manager SD-WAN and SASE, Fortinet

14.20 SASE vs SDWAN-SSE Integration: A Comparative Analysis
As organizations embarked on their SASE journey, they encountered various challenges, including the lack of comprehensive functionality from vendors and the need to compromise between SD-WAN and security aspects. Providing an overview of the integration challenges between SASE and SD-WAN + SSE and highlighting the pros and cons of each approach.



Monika Singhvi, SDWAN/SASE Lead Network Architect, Colt Technology Services

14.40 Single Vendor SASE
Customers are seeking simplifications and better security outcomes. Demonstrating why choosing single vendor SASE is a perfect fit for addressing those customers.



Nicolas Marcoux, MSSP Architect, Palo Alto Networks

15.00 SD-WAN and SASE: The Path to Seamless Secure Experiences Anywhere
Exploring the path to achieving seamless, secure connectivity—accessible anytime and anywhere—while reducing costs and risk. Learning how to eliminate operational complexities with a network infrastructure that is easier to manage, scalable, and enables a smooth transition to SASE.



Stefano Testa, SD-WAN & SASE Sales Director EMEA, Cisco

15.20 Not all SSE Solutions are Equal
Explaining how the IT evolution changes led to the birth of SD-WAN, which led to the creation of the SASE architecture, and then SSE. Looking at key elements when choosing a SSE vendor as not all vendors are the same.



Jaye Tillson, SD-WAN & Field CTO, HPE

15.40 NaaS: Service Insertion at the Edge
Explaining why NaaS is crucial to support the businesses of tomorrow as a 'generational shift in technology', and how service integration with SD-WAN, SASE and VNF is the future of connectivity.



Colin Bannon, CTO, Business, BT

16.00 Anatomy of SASE 2.0



Joseph Fernando, SE Manager South EMEA, Cato Networks

16.20 Coffee/Exhibition/Networking Break

16.50 ZERO TRUST NETWORKS

16.50 Zero Trust Clientless Secure Connectivity for 5G Networks
Describing a method to establish a trusted relationship with a device or a user connecting from a 4G/5G Network, to provide them a Zero Trust clientless secure connectivity.



Adrien Olalainty, Systems Engineer, Versa Networks

17.10 Integrated Security for SASE with a Zero Trust Architecture
Integrated security for SASE with Zero Trust architecture is a compelling solution that ensures robust and adaptive network security while providing a seamless and secure experience for users. Emphasizing the importance of this approach in today's dynamic and complex threat landscape.



Marcel Stadler, Product Manager SD-WAN, Open Systems

17.30 Zero Trust Innovations to Secure Today's Hyper-distributed Environments
Securing hyper-distributed environments can be difficult and complex. Users work virtually from anywhere and access resources across the internet, public & private apps, data centers and the cloud. Exploring how customers can re-imagine and simplify their journey to zero trust, to provide secure connectivity while optimising end user experience.



Ferréol Hoppenot, Global SASE & Security Leader, Cisco

17.50 DEBATE

17.50 Is ZTNA Reshaping Network Architecture and Security?

- Zero Trust vs VPN: a market revolution?
- Benefits
- Risks
- Use cases



MODERATOR
Gail Smith, Director, Cavell Group



Patrick Grillo, Senior Director Solutions Marketing, Fortinet



Jaye Tillson, SD-WAN & Field CTO, HPE



Nilesh Halai, SASE Acceleration EMEA, Cisco



Monika Singhvi, SDWAN/SASE Lead Network Architect, Colt Technology Services

18.30 Cocktail Reception



SDWAN^{AND} SASE 2023 PARIS

Don't forget to come and relax after a hard and profitable day, with the end of play cocktail on Tuesday 12th December

After the last session, come and enjoy a glass of champagne while networking casually in a relax atmosphere, with our experts, peers and fellow colleagues.

We are looking forward to seeing you there !

08.00 Registration & Welcome Coffee

MORNING SESSIONS

08.40 SECURITY



MORNING CHAIRMAN
Amir Zmora,
CEO & Co-founder, flexiWAN

08.40 AI & ML Use Cases for Networking and Security
Outlining some real life possible use cases for using AI & ML in Networking & Security. The use cases covered include the complete life cycle of a system from initial deployment and configuration through trouble shooting and maintenance to on-going improvements of the network.



Amir Zmora,
CEO & Co-founder,
flexiWAN

09.00 Empowering Network Transformation and Security
Delving into the SD-WAN technology and how it has converged with security as part of SASE (Secure Access Service Edge). Talking about the concept of Zero Trust Network Access (ZTNA) and exploring its significance in reshaping network architecture and security.



Sylvain Goze, Systems Engineer, Versa Networks

09.20 How AI is Transforming Network Security and User Experience

Explaining why AI-powered Prisma SASE is the secure foundation for agile, cloud-enabled organizations.



David Brilliant,
Manager, Systems Engineering – SASE,
Palo Alto Networks

09.40 Top Pitfalls of Deploying SASE and How to Navigate Them

Understanding the most common pitfalls of adopting SASE and how to navigate them by leveraging quantifiable data driven insights to ensure robust, secure and high-performing deployments.



Daniel Munteanu, Senior Product Manager,
Keysight

10.00 A Secure and Consistent User Experience with SASE
Enterprise applications are in multiple clouds, work is no longer one place, and securing the network is becoming increasingly challenging. Learning how to simplify networking complexities and ensuring secure, optimized access for branch and remote users.



Sashidhar Annaluru, Head of SASE Engineering,
VMware

10.20 Coffee/Exhibition/Networking Break

10.50 EMPOWERING THE CLOUD

10.50 Application Optimized SD-WAN for Cloud Native Applications



Providing an overview of SD-WAN standards, ongoing collaboration between standards and open source, and how to use what exists today as well as shape and contribute to the work that lies ahead.

Charles Eckel, Principal Engineer, Cisco

11.10 Combining Broadband Technology and Cloud-Based Security to Bring SSE to the Masses

Exploring innovative use cases for SSE to close the “cybersecurity gap” that is emerging as service providers expand broadband networks to bring connectivity to underserved communities and enable working from anywhere (WFx).



Rafael Francis, Senior Director, Product Line Management,
Ciena

11.30 Multi-cloud Components for SD-WAN & SASE: Applying SASE to SMB's

While uptake of SD-WAN has been strong from large corporates, SMBs await new challenges to leverage the SaaS model. Demonstrating how the SASE model can enable SMBs to overcome these challenges and successfully deploy SD-WAN while managing security via a third-party Cloud service provider, simply and effectively.



Marc Bouteyre,
Head of Virtualization Product Management,
Ekinops

11.50 NETWORK CONVERGENCE

11.50 The Advent of NaaS

How to evaluate cost and any or all other benefits of NaaS and what the path is to start combining them into a cohesive cost-control process even if you are using best-of-breed and not a single vendor approach.

This includes costs and cost- containment, what you are already using/billing, and even the human elements like burn-out and effective security structures.



René Neumann, Director of Solution Engineering,
ZPE

12.10 One Network: How to Achieve True Network Convergence

Embracing a new approach to simplify network convergence. Delving into how this method eases network management and enhances the user-to-application experience.

Discussing challenges to optimize the network infrastructure.



Khalil Slaoui, Head of SaaS Sales and Market Strategy
France, Extreme Networks

12.30 Lunch

AFTERNOON SESSIONS

14.00 EMPOWERING NETWORK ORGANIZATIONS



AFTERNOON CHAIRWOMAN
Gail Smith,
Director, Cavell Group

14.00 Empowering SD-WAN and SASE Unified Management and Simplified Deployments

Investigating ways to simplify network and security policy management by using a unified orchestration tool across on-premises and remote users, providing an integrated, cloud-based SASE solution that seamlessly interoperate with the rest of the distributed network.



Nicolas Scheffer,
CyberSecurity Evangelist, South EMEA, Fortinet

14.20 Best Practices for Optimal SD-WAN Performance

Discussing the three best practices providing insights to empower network organizations in maximizing the performance of their SD-WAN implementations. By implementing these practices, organizations can unlock the full potential of their SD-WAN, ensuring streamlined operations, validated deployments, and robust connectivity.



Yann Guernion, Solution Specialist for NetOps,
Broadcom

14.40 Maximizing the Value of a SASE Implementation

As Enterprises continue the migration to SASE, the question of balancing security versus performance continues to be a challenge. Learning how to maximize the values of SASE implementation through clever testing.



Owen O'Donnell, Marketing Manager, Viavi Solutions

15.00 Evolution from SD-WAN to Self-Driven WAN: Securing the Next-Gen SD-WAN

As networks evolve from traditional SD-WAN to the cutting-edge Self-Driven WAN, ensuring robust security measures becomes paramount. Exploring strategies and considerations for securing the next generation of SD-WAN as it evolves into a more autonomous and intelligent network.



Ahmed Bouaziz, CTO,
Numeryx

15.20 PANEL

15.20 AI & ML for Networking and Security: from Hype to Reality

Self-driving networks and other AI & ML related technologies have been discussed for the last several years but the launch of generative AI based applications such as ChatGPT, pushed AI & ML forward in many applications, networking and security included. Participants discuss what vendors and service providers are doing in this space, what are their plans forward and how will networking security change as these technologies mature.



MODERATOR
Amir Zmora, CEO & Co-founder, flexiWAN



Kumar Mehta, co-founder/CDO, Versa Networks



Ralph Santitoro, Director, Secure Multicloud Networking Solutions, Ciena



Gail Smith, Director,
Cavell Group



Nicolas Marcoux, MSSP Architect,
Palo Alto Networks

15.50 Coffee/Exhibition/Networking Break

16.20 DEPLOYMENTS

16.20 Sharing Experience in SD-WAN Deployments

Discussing both recent experience with SASE and multi-cloud, as well as some more details on the SD-WAN deployments.



Antonio Sardinha, Director Engineering,
Cavell Group

16.40 China's Digital Landscape: Overcoming Network Challenges in SASE, SDWAN, and Cloud Deployments

Embarking on a journey to unravel the intricacies of deploying SASE, SDWAN, and Cloud networks in the unique and vast landscape of China. As one of the world's leading digital powerhouses, China presents both opportunities and challenges for businesses seeking to embrace cutting-edge technologies.



Shu Yee Hoo, Vice President Products and Solutions,
CBC Tech

17.00 5G CHALLENGES

17.00 The Inevitable Collision of SASE and 5G

How can we address the security of 5G unmanageable devices with the SASE framework?

As the underlay transitions to wireless, how does SD-WAN need to adapt? And can SD-WAN aid in the rollout of next-generation 5G features such as network slicing?



What can be done to maintain a consistent policy when roaming between public and private 5G networks?

Graham Lee,
Center of Excellence Team,
Cradlepoint

17.20 How to Make the Most of 5G for FWA and SD-WAN?

How to make the most of 5G for FWA and SD-WAN? Reviewing the challenges faced with 5G deployments, how they were overcome, and what learnings we can take from them. Demonstrating how to take advantage of 5G networks while avoiding pitfalls seen in early implementations.



Dr. Ritesh Mukherjee,
SVP/GM – Products,
Inseego Corp.

17.40 End of the Conference

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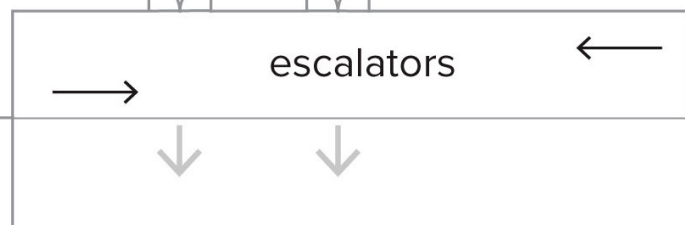
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EXHIBITION OPENING TIMES
 Tuesday 12 December from **09.00 to 19.00**
 Wednesday 13 December from **09.00 to 18.00**
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